

Business Development Specialist

Location

South Carolina

<https://www.genclassifieds.com/x-283281-z>



The Business Development Specialist is a key member of our team who is responsible to grow our business by developing valuable repeat buyer/customer accounts. He/she is expected to collaborate with team members and management, make outbound calls to promote new business, and visit existing and new customers in order to develop rapport, maintain relationships, and grow the network.

The ideal Business Development Specialist will have post high school coursework, knowledge of the website design, SEO and marketing industries, prior sales and customer service experience, a clean driving record, exceptional verbal and written communication skills, excellent computer skills, and a strong desire to grow profitable revenue for the company. Bilingual (English/Spanish) skills are highly desired. If you know anything about the restaurant business or food industry would be a plus.

The individual we are looking for will be high energy, very organized, entrepreneurial demeanor, and is willing to learn every facet of our business in order to foster new sales. To further review this job opportunity, please forward your resume and work experience, along with contact information.

Yes, this is a sales job and we are looking for someone who can close at least 3-5 sales per month. The right person can make endless amount of income as there is no cap in the amount you can make. What you make is up to you, but if you can't close at 3-5 sales a month then this is not for you! You must also be willing to sign NDA and an ICA.

Thank you for your interest in joining our team.

The Hiring Manager

Jen



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