

Sales Coordinators Needed ASAP



Location **Texas**
<https://www.genclassifieds.com/x-382607-z>

Frontier Moving is a premier and elite moving, storage, packing, and cleaning provider in the State of Texas. Ask yourself a question---Who wants to deal with everyday traffic and spending all your money on fuel and transportation? Not me! How about you?

The advantages of working for us are:

- You can work from the comfort of your own home.
- We would give you a log in to work leads.
- We would have a VOIP phone sent to you FEDEX

All you need is a computer and internet

The longer you wait to come on board the less money you make.

We are a start up company and ready to get the ball rolling.

We currently service the Dallas/Fort Worth and Houston Areas and move anywhere in the State of Texas.

- We are customer focused and financially motivated to deliver excellent outcomes for customers.
- We offer a rewarding career with a leader in the transportation industry with over 25 years experience.
- We invite you to grow with us as we continue to expand our markets. Frontier Moving is always looking for great people to join our team.

 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>	 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>	 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>	 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>	 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>	 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>	 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>	 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>	 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>	 <p> https://www.genclassifieds.com/x-382607-z Sales Coordinators Needed ASAP </p>
--	---	---	---	--	---	---	---	---	---

- € Respond to sales
- € Identify and generate new sales revenue
- € Prospect leads to build pipeline, including cold calling, door-to-door, realtors, apartment complexes, and Facebook
- € Work closely with provider to get a hand on the business
- € Manage accounts to retain existing business and grow share of business
- € Track and maintain all sales activities in company CRM (Salesforce)
- € Use business development skills to identify, qualify and develop relationships with prospective clients
- € Maintain solid understanding of current market conditions and business trends to create business that meet or exceed company margin objectives
- € Participate actively in growth of markets to exceed team goals
- € Gather information to make solid independent decisions
- € Participate in regular sales meetings, work with management on goals and forecasting

• Strong negotiation skills, with the ability to sell value add

Qualifications:

• 6 months outside sales experience (preferred)

• Computer knowledge, with ability to learn and become proficient in all software used by Frontier Moving

• Valid Driver's License and Social Security Card

• Strong work ethic, natural positive attitude

• Commitment to become an expert in our industry

• Persistent, no quit attitude, natural closer

• Ability to establish rapport quickly

• Ability to sell and navigate through tough conversations and negotiations

Give us a call so we can discuss

Benefits:

• Competitive pay

• Continuous learning and development provided by a dedicated training department

• Numerous, ongoing opportunities for career advancement

We look forward in meeting with you

www.frontiermoving.net

send your resume, cover letter, and proof of income

MOVING YOUR FUTURE FORWARD