

# SALES COORDINATOR



Location **Texas**  
<https://www.genclassifieds.com/x-382610-z>

Frontier Moving is a premier and elite moving, storage, packing, and cleaning provider in the State of Texas.  
Ask yourself a question---Who wants to deal with everyday traffic and spending all your money on fuel and transportation? Not me! How about you?

The advantages of working for us are:

You can work from the comfort of your own home.  
We would give you a log in to work leads.  
We would have a VOIP phone sent to you FEDEX

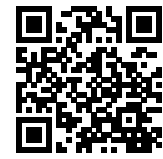
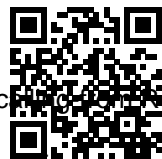
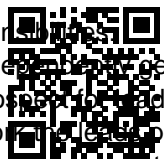
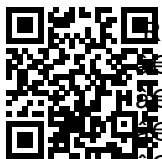
All you need is a computer and internet

The longer you wait to come on board the less money you make.

We are a start up company and ready to get the ball rolling.

We currently service the Dallas/Fort Worth and Houston Areas and move anywhere in the State of Texas.

We are customer focused and financially motivated to deliver excellent outcomes for customers.  
We offer a rewarding career with a leader in the transportation industry with over 25 years experience.  
We invite you to grow with us as we continue to expand our markets. Frontier Moving is always looking for great people to join our team.



Responsibilities:  
• Identify and generate new sales revenue  
• Prospect leads to build pipeline, including new cold calling, realtors and apartment complexes, managers and families  
• Work closely with sales team to provide support and assistance  
• Manage accounts to retain existing business and grow share of business  
• Track and maintain all sales activities in company CRM (Salesforce)  
• Use business development skills to identify, qualify and develop relationships with prospective clients  
• Maintain solid understanding of current market conditions and business trends to create business that meet or exceed company margin objectives  
• Participate actively in growth of markets to exceed team goals  
• Gather information to make solid independent decisions  
• Participate in regular sales meetings, work with management on goals and forecasting

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• Strong negotiation skills, with the ability to sell value add

Qualifications:

- 6 months outside sales experience (preferred)
- Computer knowledge, with ability to learn and become proficient in all software used by Frontier Moving
- Valid Driver's License and Social Security Card
- Strong work ethic, natural positive attitude
- Commitment to become an expert in our industry
- Persistent, no quit attitude, natural closer
- Ability to establish rapport quickly
- Ability to sell and navigate through tough conversations and negotiations

Give us a call so we can discuss

Benefits:

- Competitive pay
- Continuous learning and development provided by a dedicated training department
- Numerous, ongoing opportunities for career advancement

We look forward in meeting with you

[www.frontiermoving.net](http://www.frontiermoving.net)

send your resume, cover letter, and proof of income

MOVING YOUR FUTURE