

Design Think amp Industry Advisor



Location **New Jersey**
<https://www.genclassifieds.com/x-572396-z>

Industry Standard Advisor - Brand Development Catalyst

My motto is: Drive Success to its Brim. When you no longer see a limit, you have reached ultimate success.

If you are aiming for results, you are probably recognizing that you need to take steps to reach them.

Now is the time you ask: Are you seeking a consultant or deciding whether it is worthwhile to speak with one?

Polina understands how to capture marketing and strategic issues. As a marketer, she knows how sales and marketing teams use information. As a startup consultant, she knows how investors like to receive and how they actually interpret information.


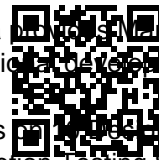

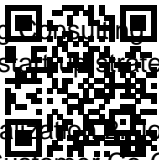


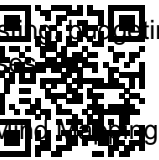



Polina designs and creates a custom approach tailored to each client's unique situation and brings extensive business experience with proven analytical techniques that lead to high-impact and actionable insights.

Contact me today and discover why working with me is a combination that may work for you.

"If you can't quickly, succinctly and efficiently show [investors] what makes your company strong, they know you won't be reaching potential customers, either," How can you be direct, concise, and effective at the same time in your branding? Remember: a brand enables you to quickly communicate your target audience and the value you bring into their lives.

One of my strengths is in translating facts into actionable insights that are aligned with a client's business needs.

Polina provides Market Research, Branding, Consulting, This encompasses market research, forecasting, marketing, product management, professional development, brand building, strategy development, and administrative processes. Focus areas include: 1. Visual Branding 2. Journey Mapping 3. Value Analysis 4. Branding 5. Branding 6. Content Development 7. Assumption Testing 8. Rapid Prototyping 9. Customer Co-Creation 10. Learning Launch

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I work with the following framework:

1. Define the challenge: Develop a set of powerful questions to surface opportunities and frame innovation.
2. Gather data: Learn how to gather data through qualitative research such as observation and storytelling to augment traditional forms of data gathering. Tools include

Journey Mapping and Value chain analysis

3.Reframe and clarify the challenge: Make sense of research by seeing patterns, themes, and larger relationships between the information. Challenge assumptions and illuminate opportunities latent within the organization.

4.Artful reflection: Cultivate your intuition and develop aesthetic ways of knowing. The elegant solution wins in the marketplace. Visualization: Develop visual thinking skills to de-code images, and communicate ideas visually. Visual literacy transcends the limitations of language, and activates our senses. Tools include Mind mapping, sketching and painting.

5.Ideate: Learn six idea generation tools to foster shifts in perception, break out of traditional mind-sets, and generate seed ideas for innovation, including SCAMPER, Metaphorical thinking, connecting the dots, and Edison's invention techniques.

6.Evaluate: Identify the criteria you need to evaluate ideas; learn the distinction between critiquing and criticizing an idea; give feedback that enhances creativity rather than crushes it.

7.Prototyping: Create a visual tangible representation of your idea and present it to the group for feedback. Create a feasibility and an adoption checklist to get people onboard. Customer co-creation: Exploring alternative futures with your internal and external customers

8.Assess: Gather feedback from prototype. Assess outcomes, and refine your project. Develop a set of feedback questions to get the information you need, i.e., does this add value to the customer?

9.Implement: Create an action plan and test-drive your innovation

10.Iterate: Assess results, modify and improve, using this framework.

My expertise includes conducting market research studies, assessing new product management, drafting workflow processes, and creating business and strategy execution plans.

For instance, when it comes to designing product-focused presentations, I work with my clients to:

- Build PowerPoint/Prezi presentations from pre-generated content, like white papers
- Utilize graphic design tools and software to develop creative custom presentations and templates
- Develop an effective and message-driven storyboard and narration
- Develop engaging presentations with compelling content and visuals
- Collaborate with presenters and subject matter experts
- Able to cut-mini video clips to integrate in PPT
- Conduct image sourcing and licensing as needed
- Provide remote and on-site design assistance for presentations at new business pitch

More service details and credentials are available upon request. I lead projects throughout the US and abroad. My rates are highly affordable. Feel free to contact me with questions.

I support the creation and execution of syndicated and custom market research reports for your business by

1.Conducting telephone and online interviews with leading technology suppliers, users and distribution channels

2.Developing project infrastructure such as survey instruments, data collection instruments, market forecast models, value chains, etc.

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- 3. Creating market forecasts, vendor profiles and analysis reports for the IoT industry
 - 4. Identifying critical themes and implications in complex datasets and defining creative strategy alternatives and actionable recommendations
 - â€¢ Creating thoughtful and thought-provoking public content such as through blogs and webcasts
 - â€¢ Communicating and presenting your brand presentations at industry events, corporate meetings, and other public forums through a number of traditional and new media channels
 - â€¢ Developing and maintaining your brand and the brands of your practice through consistent high-value added contribution in public channels and under contract with clients
 - â€¢ Providing support for related marketing, business development and sales activities

Please call/email Polina to discuss this matter. Excellent references. Sessions either at home/skype/E-mail/Phone. Reasonable rates and very patient tutoring. I consult individuals and business on research management, technology solutions and customer-focused deliverables.

I address each project specifically and individually. Project responsibilities are discussed at the beginning of the engagement and are often outlined in the contract we agree to.

Past Services:

MARKETING ANALYTICS

Media-mix-modeling

Our Marketing analytics related services :

Marketing Mix Analysis & Optimization

Pricing Analysis & Optimization

Media Effectiveness Analysis & Optimization

Trade Promotion Effectiveness Analysis and Optimization

New Product Development Analysis

Direct And Indirect Impact Of Branding Efforts On Sales

Portfolio Strategy and Activation

Brand Equity

Customer Analytics

Customer Strategy

360 Degree Single Customer View

Customer Acquisition

Customer Usage / Growth

Customer Retention

Consumer and Market

Needs, usage and attitude studies

Consumer segmentation

Market sizing
Product
Concept testing and evaluation
Product design and optimization
Product usage and satisfaction
Pricing
Concept testing and evaluation
Product design and optimization
Product usage and satisfaction
Brand
Brand health tracking
Brand perception by segments
Brand portfolio optimization
Customer satisfaction
Customer Engagement / Loyalty
Product Strategy
Product Bundling
Product Pricing
Product Placement
Campaign Management
Campaign Design
Campaign Incrementality
Contact Optimization
RoI Optimization
Multi Channel Synchronization
Sales Planning
Target Setting
Sales Force Optimization
Incentive Management
Store Sales Drivers
Inventory Management
Store Layout Planning
Retail Store Location Analysis
Sales Execution
Sales Territory Alignment
Account Planning
Telesales Optimization
Branch Productivity
After Sales Support
Contact Centre Planning

Contact Centre productivity

Strategy : Plan, Conceptualize, Frame, Map, Teach

Research: Usability Testing, Foccus Groups, Ethnography, Contextual Inquiry, Expert Evaluation, Persona, Customer Journey, Concept Testing, Travel Path Testing
Online Surveys ,Competitor Analysis, Customer Satisfaction Surveys, Requirement Gathering, Shadowing, Competitive Testing, Web Analytics, Photo Ethnography,
Remote Usability Testing, Remote Workshops, Remote Focus Groups, Card Sorting, Global /Cultural Testing/Analysis, Generative Research

Design: Ideation Workshops, Interaction Architecture, Implementation Support, Wireframes, Design Validation, Vision Design, Prototyping, Sketching, Co-design
Workshops, Participatory Design, Release Roadmapping, Concept Ideation, Content Inventory, Journey Mapping, Service Design, Process Design, HTML/CSS Template,
Experience Innovation, User Group Modeling, Concept Generation, Experience Design

Email me for.