

# SALES REPS NEEDED ASAP(Independence, Mo)



Location **Kansas**  
<https://www.genclassifieds.com/x-625678-z>

Are you ready to join one of the fastest-growing and most successful sales & marketing teams in the industry as one of our high-energy/self-motivated Retail Sales Representatives?

We operate as kiosk and store within a store concepts located in Bass Pro Shops® Inc., Tanger Outlets, Premium Outlets and select Wal-Mart locations; we market and sell face to face vacation packages to customers at over 100 retail locations and sporting events (including NASCAR races, PGA events and more) across the nation.

If you enjoy meeting new people, have a desire to engage in face to face sales with shoppers, believe you have a positive, winning attitude and a desire to succeed, then APPLY IMMEDIATELY! Working 30 hours/week with a flexible work schedule, including nights and weekends, provides full time benefits with unlimited earning potential.

After completing our thorough training program, you will be an expert in our products; ranging from promoting our partners to enrolling customers in reward programs and selling vacation getaways. As a successful Sales Rep, you must have an engaging and driven personality as you will be speaking with 20-30 customers a day, reviewing information and selling packages. If you want to be a part of a fast-paced and energetic environment that thrives on teamwork and allows you to utilize your talents to share happiness with others, this is the position for you!

**Responsibilities:**

- \* Provide excellent service by fulfilling the vacation and travel needs of every customer
- \* Maintain standards of lead collection, package and cruise certificate sales, hotel bookings, rental car referrals, membership/reward enrollments and renewals as well as other assigned sales or marketing promotions

\* Display positive, courteous and respectful behavior towards the company, fellow associates, our customers and business partners  
 \* Positive attitude at our company's purpose and values through actions and interactions to ensure a high level of customer satisfaction  
 \* Attend to customer's particular requirements and needs  
 \* Qualify leads and provide sales/marketing services (nice to have)  
 \* Customer service experience (a plus)

\* A college degree is nice to have but an equivalent combination of education and experience is acceptable. We are willing to train the right candidates!  
 \* Basic computer skills  
 \* Communication skills (verbal and written)

Offers:  
 Excellent Earning potential

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- \* Generous Paid Time Off
  - \* Excellent Medical/Dental/Vision Coverage
  - \* Company matching 401K
  - \* Education Assistance Program
  - \* Associate Use of Resorts Program
  - \* Fun & Competitive working environment
  - \* Career Advancement Opportunities throughout the US