

Learn amp Earn As An Investment Sales Team Member PT up to 10,000mo (Baltimore)



Location **Maryland**
<https://www.genclassifieds.com/x-635278-z>

Are you interested in real estate investing and a true GO GETTER? If so, we may be a good fit for each other!

We are looking forReal Estate Investment Sales Team Members ASAP!

Baltimore-based real estate investment Company currently has an immediate opening for sales team members in our real estate investment division. This position will give the team member exposure to the vital operations of the company. Currently we are seeking a candidate to work 20-25 hours a week.

Key Responsibilities:

- â€¢ Cold calling and soft calling leads lists provided
- â€¢ Place marketing materials in select markets
- â€¢ Consistent follow up with sellers and buyers
- â€¢ Take Buyers Out To See Properties As Requested
- â€¢ Schedule Appointments With Clients For Property Visits
- â€¢ Take Pictures Of Investment Properties As Requested
- â€¢ Follow Up With Sellers and Buyers After Viewings
- â€¢ Write and Place Advertising On Internet Sites
- â€¢ Attend Open Houses As Requested
- â€¢ Door to door marketing
- â€¢ Contract negotiation

Skills/Requirements:

- â€¢ Qualified candidates will have the following:
- â€¢ Must have 3-5 years of experience in sales and real estate field
- â€¢ Soft skills to analyze and assess problems and during the sales process
- â€¢ Expert knowledge of Maryland real estate
- â€¢ Expert analytical skills, due diligence and problem solving abilities
- â€¢ Excellent writing and presentation skills
- â€¢ Strong business acumen and entrepreneurial outlook
- â€¢ Ability to communicate effectively in both verbal and written forms
- â€¢ Ability to work independently

MUST HAVE VEHICLE



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