

Account Executive



Location **Texas**
<https://www.genclassifieds.com/x-679680-z>

Are you looking for an opportunity to start your own business? Do you want to sell websites, marketing and SEO?
 Are you good in sales just don't have the capital to get started or time to gather a team to help you launch?

We are looking for Account Executive candidates who are focused on details, passionate about execution, and eager to develop a business on their own through their community and friends, build relationships all while using tools provided for them.

You will run this as your own business! Heck, we will even give you your own website and credentials as well as all the tools you need to get started building a reputation for yourself, selling something all businesses need and making easy money. Unthink was created by an entrepreneur famous for helping others create, launch and grow businesses with little to no capital. Marketing in the digital world is a passion as well as a need for most, so instead of competing with each other is best to help each other and be part of something bigger. This is your chance to leverage your relationships, network, promote, learn about business practices, and make money off websites and programming without knowing how to write code.

Our Account Executives don't necessarily look like other Account Executives!

Is this you?

Naturally communicative person, passionate about what they are working on, and super adaptable. You are organized, even-tempered, respectful and willing and able to communicate and collaborate with others.

The task at hand:

• We'll look to you to develop and execute social campaigns that integrate seamlessly with the client's broader marketing strategy, which will require knowledge of the sector and/or marketing in general.

• You will be a relentless problem solver and will constantly be assessing and resolving both simple and complex challenges for both clients and your team

• Be prepared to manage day-to-day communications between the client and our team.

• Be Resourceful

• You will work with (and manage) a team of digital marketers to create and deliver on-time, high-quality digital marketing campaigns that support and execute on our clients' business goals and objectives.

• Find, develop and lead high-performing sales teams to increase sales from new clients and existing clients.

• The ideal Candidate:

• Bachelor's degree in Entrepreneurial Business, Marketing, or a related field with 2+ years of interactive digital agency experience working on digital / social media strategies + campaigns, including some client-facing experience

• The ability to effectively collaborate with multidisciplinary project teams to enable all participants to feel equally invested in strategies and executions and keep everyone in the know and in a position to succeed

• A sparkling personality that will mesh well with the existing Unthink family (we love smart people with a dash of quirkiness and humor)

• Has an insatiable curiosity and knowledge about all things social, web, and mobile

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- â€¢ The ability to write concisely and with a strong voice, without typo or delay
- â€¢ An interest and comfort level in standing in front of a client or a room full of peers and giving their opinion or a presentation
- â€¢ A smile on their face the majority of the time
- â€¢ Has a vast network in their social platforms and can openly communicate with peers
- â€¢ Fluent in English, generally doesn't misspell words!
- â€¢ Has some sales experience
- â€¢ Has an entrepreneurial mind and wants an opportunity to shine on their own!

We are currently soliciting candidates authorized to work in the U.S. at this time.
You don't need a Bachelors or experience if we see you are motivated enough.
This is a "position" for an opportunity to essentially own your own business, you get out of it what you put in it.

We currently sell digital products and services such as:

- Web hosting
- Digital Marketing Strategies
- Web Development
- E-commerce websites
- Wordpress development and customization
- Javascript, HTML, CSS, Swift, etc.
- Search Engine Optimization
- Copy Writing
- Logo/Graphic Design
- Web site management
- Content management
- Blog post creations/copy entries
- Email / Server hosting

And more!

Please email us a resume, or tell us why you think is what you have been looking for. Please include contact number, links to social accounts if.