Software Sales Gig

Location **Mississippi**
https://www.genclassifieds.com/x-759638-z

QR Code Link to This Post We are looking for sales reps with a strong work ethic.

In today's no trust economy, 100% of businesses could use a branding product that helps to increase exposure and retain their current client base.

Software Success has developed a software suite that creates a stampede of new customers. Additionally, through a number of contact mechanisms, our software helps retain their current client base and keep them coming back for more.

All of our sales rep work remotely through our cloud-based virtual office. All sales start with the client contacting us for more details. So there is no cold calling. Commission on each sale is $200. Reps will average three to ten sales per week.

Qualifications:
-Strong work ethic, self-disciplined, motivated, with a strong desire to succeed.
-Good phone and organizational skills.
-Must be easy to adapt and eager to learn new systems
-Commission sales or entrepreneurial experience is a plus but not necessary
- Positive attitude

Duties and Responsibilities:

+Answer inbound client inquires.
+Define customer needs and execute sales plans and/or route to the company sales presentation.
+Manage a variety of client calls, schedule follow up phone sessions.
+Efficiently qualify leads
+Handle client calls with professionalism and attentiveness to providing high level customer care.
Please forward resume or paragraph detailing work experience or call for the next steps in the hiring

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