

Looking for Retail Sales Merchandiser Hiring Now (Dover)

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Location **Delaware**
<https://www.genclassifieds.com/x-781122-z>

QR Code Link to This Post Retail Sales Merchandiser PART TIME

Retail Sales Merchandiser candidates are organized, self-motivated and friendly. As a member of our Top Performing Sales Team, you will work in part time Retail Sales with oversight and responsibility for increasing sales of our client's products for leading brands in chocolate, candy/confections, sports drinks, soda products, and snacks. This Retail Sales position services and sells to retail accounts within an assigned territory, ensuring Client standards are met and sales volumes are increased. The ideal candidate for this Retail Sales position is independent, ambitious and driven to succeed with strong sales skills and the confidence to influence key decision makers at the store level. This is a great opportunity to work with Advantage Solutions, the largest sales and marketing agency in North America.

Responsibilities:

- â€¢ Meet and exceed sales goals, by maintaining proper product inventory
- â€¢ Engage with store management using the latest technology to drive sales and enhance client satisfaction
- â€¢ Maintain client objectives
- â€¢ Manage time and prioritize for store call coverage
- â€¢ Communicate effectively both internally with ASM management and externally with all customers, building rapport with clients and customers
- â€¢ Perform merchandising duties

QUALIFICATIONS:

- â€¢ High School Diploma or higher education or equivalent job-related experience
- â€¢ Basic knowledge of retail merchandising and/or selling
- â€¢ Aggressive self-starter with a strong bias for action and results orientation

â€¢ High sense of urgency; strong drive and passion to win

â€¢ Keen attention to detail

â€¢ Excellent customer service and personal and communication skills. Flexibility required to discuss needs with customers and sales personnel

â€¢ Develop strong time management skills with the ability to manage multiple tasks

â€¢ Adapt to ever changing priorities, deadlines, and circumstances

â€¢ Ability to work independently, but also successful team building skills

For immediate consideration, please choose the location nearest you and copy/paste the link to apply:
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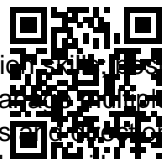
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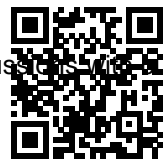
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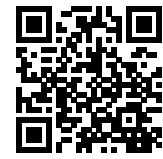
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Advantage Solutions is one of North America's leading sales and marketing agencies specializing in outsourced sales, merchandising, category management and marketing services to manufacturers, suppliers and producers of food products and consumer packaged goods. Advantage Solutions services a variety of trade channels including grocery, mass merchandise, specialty, convenience, drug, dollar, club, hardware, consumer electronics and home centers. We bridge the gap between manufacturers and retailers, providing consumers access to the best products available in the marketplace today.

Advantage Sales and Marketing, LLC dba Advantage Solutions is proud to be an Equal Opportunity Employer.

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